

2018 Annual Report



We love our dogs.
They love to race.

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Chief Executive & Chairman Review



Mauro Barsi
Chief Executive

Sean Hannan
Chairman

Within the last year, Greyhound Racing New Zealand (GRNZ) has been focused on creating stability and clarity for our sport. Our three-year strategic plan, The Race Book, created and distributed last year in our 2016-17 season, outlined outcomes and priorities for each of the coming three years and we have remained committed to achieving those results for 2017-18.

Our additional focus this year has been on fulfilling recommendations from the Hansen Report, an Independent Review of our sport, delivered through the Racing Integrity Unit (RIU), written by Rod Hansen QC and published in October of 2017. The Hansen Report made a number of recommendations concerning the welfare of our greyhounds and the administration of the industry.

GRNZ welcomed the report and has risen to the challenge of meeting and addressing each of the report's 20 recommendations within the next two to

three year period. To date we have delivered 100% to the timeline and program of activity forecast to the Minister of Racing last year and are on track to continue to meet the program going forward.

The Code's response to the Hansen Report, the widespread acceptance of its recommendations and the commitment to improve indicates that our industry wants to do better. In recent years, GRNZ has been building the capability of its leadership, its staff and its members.

We are leading the field in many of the welfare, population control and stakes development initiatives that we have committed to and are delivering. Our industry performance continued to improve as we added 529 additional races, kept the Amazing Chase and increased its stake by \$29,500, increased stakes overall by \$1.9 million and began to see an increase in the quality of racing. We trialled time-based selections, had an increase in domestic turnover by 5%, and undertook an industry-wide greyhound census, the likes of which has not been done before.

"Our industry performance continued to improve."

This has also been the first full year of operation after adopting our new Constitution at the Annual General Meeting in 2016. We have made two appointments to the Board under the new rules and welcomed a new Chief Executive to the organisation. However, we may face new challenges as there will inevitably be changes to the structure and foundations of the industry due to the Review of the New Zealand Racing Industry, commissioned by Rt Honourable Winston Peters, the Minister of Racing, and released by John Messara AM in August this year.

This year greyhound racing was the first of the three racing codes in New Zealand to make available high definition (HD) television racing footage. This enabled the best of our sport to be seen in a significantly crisper and clearer picture than ever before. The Vision Capture Project was overseen by the New Zealand Racing Board (NZRB) and improved the quality of greyhound racing viewing across the country and for export markets.

We have continued supporting our rehoming partners in our 2017-18 season. We have increased our investment in rehoming opportunities by 36% from last year, and have an ongoing goal of growing rehoming efforts nationwide. We have also conducted a full review of rehoming, including Greyhounds as Pets (GAP) and other partners, dedicating a heavy capital allocation to our Levin property which will benefit all future rehoming partners. Working collaboratively with GAP throughout the year, we have played an active role in supporting them as our primary rehoming partner. The fruit of this labour will be seen in the upcoming year, but it has had a short-term return as we've seen a significant increase in greyhounds rehomed in 2017-18, the total being 517.

This equates to 57 more greyhounds in homes than in our 2016-17 year. Additionally, we have engaged with a number of new rehoming partners who have recently initiated their work or who have been working in the background without previous GRNZ support.

Another pleasing aspect of the year was the result of our integrity figures. There were 3,632 drug tests performed on our greyhounds throughout the season and only one positive result. This equates to our sport being 99.97% drug-free, a statistic we've worked hard for and that we are proud to have reached. The RIU also performed 214 kennel inspections this season, an increase of 129 throughout the year, or over 150% more inspections compared to last year.

The work accomplished this year has been fundamental for future success, and should position us well for the challenges ahead. We are grateful to our Board and the office team for their continued and sustained efforts and for our LPs, for their steadfast patience throughout the past years' changes. Our Licensed Persons (LPs) are the keystone to our sport: they love our greyhounds and provide us an exceptional product that we are proud to distribute globally.

GRNZ will continue the stabilising work initiated this year and last, and we stand well placed to welcome both the future's additional challenges and its potentially rich rewards for all our members.

Sean Hannan
Chairman

Mauro Barsi
Chief Executive

Our Board

David Emerson
Director

Fred Guillemont
Director

Trevor Taylor
Director

Mauro Barsi
Chief Executive

Jean Fahey
Director

Dave MacAuley
Director

Sean Hannan
Chairman

Graeme Calverley
Director



SOLICITOR

Simpson Grierson
Wellington

BANK

Bank of New Zealand
Wellington

LIFE MEMBERS

Gerald Ryan (d. 2018)
John McArthur
Thayne Green

Our Staff



LEFT SIDE (back to front)

Mauro Barsi (Chief Executive), Katherine O'Connor (Head of Marketing & Communications), Dr Mairi Stewart (Head of Welfare), Becky Rogers (Marketing Content Specialist), Jo Finlay (Registrar), Greg Kerr (Head of Racing),

RIGHT SIDE (back to front)

Sue Walls (Project Manager), Jacqui Webber (Executive Assistant & Board Secretary), Roger Moore (Assistant Racing & Administration Manager), Bridget Ng-Wai (Head of Finance & Administration), Matt Claridge (Racing Administration Officer), Kirsty Taylor (Finance Assistant)

Our purpose, vision, mission and values are the cornerstones of GRNZ

OUR PURPOSE

**We love our sport.
We love our dogs.
They love to race.**

We celebrate and respect our greyhounds, their deep heritage and wonderful personalities. We care about them. Greyhounds are born to run and they love to compete. Our sport allows them to express themselves in their purest and fullest form. We love our sport, the camaraderie, the thrill of competition, the passion. This is our sport and we're proud of it.

OUR VISION

**Greyhound racing
is a trusted,
respected and
vibrant
entertainment
sport in New
Zealand.**

We are an exciting and enduring sport, full of passionate people, with an international audience and athletic greyhounds, who love to race. We will be a recognised leader in animal husbandry and welfare, known as a sport with integrity, that is supported and valued in the community.

OUR MISSION

**To lead and
grow the sport of
greyhound racing.**

Everything we do is about improving and protecting the racing experience and the welfare of our greyhounds. This is our duty of care as guardians of the sport.

OUR VALUES

Care.

We will act with integrity and set the standard for a life worth living.

Trust.

We will be open, honest, respectful and do what we say we will.

Courage.

We will take ownership, be accountable, abide by the rules and code of conduct, and challenge the status quo.

Growth and Progress

Through increased professionalism, capability and care

Hansen Report Focus and Progress

2 Ministerial Updates Delivered
5 Recommendations Completed
13 Recommendations Work in Progress
2 Recommendations Being Scoped

Increase in On Track Readers' Satisfaction from 3/10 to 8/10*

32% Better Email Open Rate than Industry Average

150% Increase in Kennel Inspections Completed by RIU

214 kennel inspections were completed in 2017-18, an increase of 129 throughout the year.

517 Greyhounds Rehomed - A 25% Increase in One Year

We increased rehoming opportunities for all greyhounds, investing heavily into our rehoming partners, enabling them to find 517 suitable homes.

Healthier Hounds - New Health and Welfare Standards

GRNZ improved standards to promote greyhound health and welfare at all stages of the greyhound life cycle.

Found Hounds

By the end of the season, we had already accounted for approximately 80% of the estimated 1,271 greyhounds reported as 'missing' by the Hansen Report.

529 Extra Races

Trackside

From SD to HD

NZRB's Vision Capture Project brought greyhound racing into High Definition, the first code to be presented in HD.

Race Replays Online

This year GRNZ hastened the uploading of race replays to our website, allowing LPs and fans alike to rewatch races nearly immediately after they finish.

Club

Greyhound Racing Contribution of \$92.6m to New Zealand Economy**

1,830 Total Industry Participants***

We have a passionate, dedicated community of supporters, including staff, volunteers and Licensed Persons.

New Rules of Racing

New clear, transparent and robust Rules of Racing, Regulations and Policies

21% Increase in Greyhound Bettors

The number of unique TAB account customers betting on greyhounds increased from 82,000 last year to 99,000 this year.

Improved Safety through use of the Racing Safety Development Fund

New concrete walkways were installed at Christchurch and Palmerston North, and Wanganui's car park was repaved.

\$1.9m Stakes Increase

This year GRNZ increased stakes by another \$1.9m, spreading the funds across all grades.

Prison

Two Pilots Completed

GRNZ partnered with Department of Corrections to run two pilots of the Great Mates Prison Program.

Investment into Rehoming

GRNZ focused intensely in 2017-18 on planning a full upgrade and refit of our Levin kennel facilities.

Key:



*Source: 2018 Communications Survey. 8/10 respondents rated On Track as meeting their needs 'extremely or very well'
**Figure sourced from 'Size and Scope of the NZ Racing Industry' Report. Value-added contribution is defined as the value of sales less the value of inputs used in production, i.e. it is equal to the income (wages, salaries and profits) generated in production.
***Figure sourced from 'Size and Scope of the NZ Racing Industry' Report

Stakeholder Relationships



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The NZRB values their relationship and partnership with GRNZ. Over the past year, GRNZ has made meaningful and considered contributions to forums such as the Combined Racing Industry Group, the Joint Working Group of the Future Venue Plan and the Optimise the Calendar Program. GRNZ has responded proactively to

the recommendations of the NZRB-initiated Hansen Report, making substantial progress within the first months since its publication. The relationship we have with GRNZ management, Board and their CE, Mauro Barsi, is pivotal in ensuring the success of both organisations.

- Ian Long, Head of Government and Industry Relations, New Zealand Racing Board.

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As an organisation, we highly value our stakeholder relationships and have prioritised them as our first strategic pillar in The Race Book. Alignment with our people, LPs, clubs, the NZRB, Government and the Minister are crucial for our success. In the 2017-18 racing season, we welcomed the Rt Honorable Winston Peters as the new Minister for Racing and saw both the publication of the Hansen Report and the announcement of the Messara Report. It was a year of change and growth.

The Hansen Report and its recommendations opened a new avenue of communication between us and our Minister. We have enjoyed a good relationship with the Minister's office this year, with the Hansen Report creating a framework for us to keep communications frequent and for us to provide quarterly updates on our progress. As a result, the Minister sees more of what we are doing and where we are improving.

In April 2018, the Minister announced that a report was to be carried out on the New Zealand racing industry. The Messara Report, released in August 2018, will be a major intervention into our ecosystem and mean fundamental change going forward. We acknowledge that there will be effects seen throughout all codes and we will work to deal with the report and its consequences in the year(s) to come.

In 2017-18, GRNZ developed a new Club Funding Policy. The policy will provide a degree of compliance and transparency for, and from, all our clubs. Its implementation in the coming year will also ensure each club is adequately funded for their racing operations. This is a primary step in delivering strong alignment between GRNZ and its clubs, and through this policy we will be able to deliver targeted outcomes. We are committed to reviewing the policy annually and taking into account the circumstances of individual clubs as needed.

GRNZ increased engagement with the industry this year, in part, by visiting regions outside of Wellington more frequently. From the 2017 Awards Dinner held in Invercargill to the Amazing Chase held in Wanganui, this season we were in more places and saw more people in more face-to-face interactions than ever before. We began monthly phone calls with clubs, helped clubs submit funding requests, facilitated new ideas for clubs' benefit, including the rotation of the Amazing Chase, and initiated the design of time-based selection criteria - all of which enhanced the relationships between GRNZ and our clubs.

Our largest stakeholder group (measured in numbers) are our Licensed Persons. They train, breed, rear, own, handle and are most involved with our greyhounds on a day-to-day basis and we have looked to increase GRNZ's engagement with our LPs through various new methods. In the 2017-18 year, GRNZ set up a new Facebook page and has grown its audience to

581 followers, most of whom are LPs. We post often and engagement rates range from reaching our core audience to organically reaching over 3,500 people through higher performing posts.

Also this year, we have shown we listen to and take onboard LPs' feedback. Requests for faster and more consistently published race replays resulted in GRNZ working with Trackside to add nearly-immediate replays of all races to our website.

In order to strengthen club and LP capability across the board, this year we planned and organised the inaugural GRNZ Conference. This was a new initiative for GRNZ, and took place early in the 2018-19 season. It focused on sharing best practice for training, health and welfare, track design and injury prevention.

GRNZ recognises the importance of supporting our clubs and LPs in delivering strong animal welfare outcomes. Through the introduction of the new Health and Welfare Standards, we are raising the bar for how our greyhounds are treated overall. In order to maintain clarity around the new Standards, we executed a campaign to introduce LPs to them: posters distributed to clubs, monthly ads and articles placed in On Track, our monthly magazine, kept these changes in the forefront of LPs' minds. This is ongoing work and we know it is crucial to get it right, for our greyhounds and our industry.

In working collaboratively with the Racing Integrity Unit (RIU) over the season, we have agreed to increase the services they provide to the industry. In 2017-18 the RIU began working to complete our census and increased the number of kennel inspections by over 150%, completing 214 in the 2017-18 season versus 85 in the previous year.

We do not stand alone in the world of greyhound racing. As a member of Greyhounds Australasia (GA), our international relationships are strong, and we are a significant player in this environment. Our relationships with Greyhounds Australasia and Greyhound Clubs Australia provide us links to international activity, information and advocacy. GA, and therefore GRNZ, commissions and has access to a range of research and enjoys a solid position as a thought leader in the industry, in particular around welfare, racing, and integrity.



Market Development

Through our partnership with Gravel Road, GRNZ developed an economic modelling tool that allowed us, in the 2017-18 season, to improve our economic insights and understanding of our business.

This tool gives weight and authority to our view of fiscal drivers for the code. It allows us to see with clarity where we are increasing revenue, where costs are being incurred, where returns are coming from and where investment is needed. We now also have access to a very granular view of where opportunities lie, to make decisions that will grow the industry in a profitable way. One of the best features of this modelling tool is its ability to improve with time and the input of additional data. Tools of this nature will be a critical component to our business over the next two to three years.

This year we have been able to make strategic investment decisions driven off these more informed commercial observations. We have been able to put focus and investment into areas where we will get the best return, including targeting our stakes increases. This stakes intervention, totalling \$1.9 million, injected funds back into the industry and was necessary to

give our owners and trainers increased returns for their dedication and hard work. This increase was also the first significant raise in stakes since 2013.

GRNZ made additional targeted investments in 2017-18 to resolve database issues and stabilise our technology systems, outcomes that are important because they are conditions precedent for other related work streams, including greyhound population management, welfare activity and racing calendar organisation. In order to complete the cleanup of the database, we have employed a new FTE, who is already making good progress on this vital project. This investment will help us make further intelligent design decisions.

A large portion of our investment strategy for the year consisted of working towards actions related to the Hansen Report recommendations. We invested meaningfully in animal welfare, planning a full upgrade and refit of our kennel facilities at Levin to boost rehoming numbers and also placing emphasis on educating our members on changes in Health and Welfare Standards. We invested both funds and resources in two pilots of the Great Mates Prison Program, an initiative in partnership with Department of Corrections to help greyhounds transition from racing to rehoming. These pilots proved successful and resulted in a permanent program being confirmed going forward.

The 2018 Amazing Chase, placed at the end of the racing season for impact, proved to be an innovative opportunity added to the calendar and resulted in commercial growth for the code. Stakes for the race increased by nearly 100% in 2018 from \$30,500 to \$60,000 and turnover for the Amazing Chase and its consolation race totalled \$155,000. This initiative is one that contributes to making us a stronger sport delivering positive economic returns to participants and stakeholders.

Our export market development has evolved, using informed commercial insights to strategically place our races, in conjunction with the New Zealand Racing Board. This capability means that we are able to work alongside the NZRB when proposed race placements are not in our favour, and show with real detail when and why we should move races to increase the probability of export and domestic appeal. One example of this was trialling moving Group races to during the day, and we saw an increase in export turnover accordingly.

Additionally, this year we have focused on generating commercial growth through an innovative racing calendar. Our assertive drive in seeking new, additional licences has been continuous throughout the year. Through these efforts, we have secured better time slots that attract more export turnover and have seen this increase yet again by 3.1%. This has demonstrated

a healthy partnership with the NZRB and we have shown that through working together, turnover improves.

A report published in February 2018 by the NZRB, titled 'Size and Scope of the NZ Racing Industry', valued greyhound racing in New Zealand's contribution to the national economy at \$92.6 million. Defined as "the value of sales less the value of inputs used in production," this contribution is significant. Adding a second figure, the total number of greyhound racing industry participants, which is counted as 1,830, and one begins to see a more complete image on just how impactful our code is to the economy. Of the 1,830 industry participants, total FTE employees was calculated at 840. Also published in the report was the amount of household income generated by the greyhound racing industry, reported at \$43.0 million. (Household Income is defined as being wages and salaries (before tax) earned from employment generated by the racing industry.)

Our participants are the lifeblood of the greyhound racing industry. They are a passionate, dedicated community. We aim to be able to deliver positive economic returns to both the participants and stakeholders by building a stronger, more sustainable sport.

Domestic Turnover

2015-16	\$156,953,426
2016-17	\$152,683,121
2017-18	\$160,090,273

Export Turnover (NZD)

2015-16	\$225,653,222
2016-17	\$239,284,559
2017-18	\$260,697,946

Racing Highlights

GREYHOUND OF THE YEAR



Bigtime Paddy	
WINS	RACES
33	54
10 2nd placings	
6 3rd placings	
TOTAL STAKES: \$182,582	

CAREER RECORD BREAKER



Wheelchair Norm	
WINS	RACES
97	199
27 2nd placings	
18 3rd placings	
TOTAL STAKES: \$174,812	

STRIKE RATE TRAINER OF THE YEAR



Karen Walsh	
WINS	RACES
121	332
37 Dogs	
53 2nd placings	
56 3rd placings	
TOTAL STAKES: \$329,933	
UDR:	0.5094

TRAINER OF THE YEAR



Lisa Cole	
WINS	RACES
803	4242
177 Dogs	
632 2nd placings	
553 3rd placings	
TOTAL STAKES: \$2,089,530	
UDR:	0.3155

LOVE OUR DOGS - AWARD WINNER



Karen Walsh
Shares her love of greyhounds with all those that visit her property, converting some to become involved in the sport. Nurses greyhounds back to health and ensures they are rehomed. Greyhounds in her care lack for nothing, and even have colour-coordinated bedding and rugs within a spotlessly clean environment.

2018 HALL OF FAME INDUCTEE



Thrilling Brat (Hallucinate x Thrilling Faith)	
WINS	RACES
27	54
Raced by: Gary and Linda Harding	
Trained by: Karen Walsh	
Greyhound of the Year: 2012-13	
TOTAL STAKES: \$228,243	

2018 HALL OF FAME INDUCTEE



Thayne Green
Thayne has served terms on the AGRC, GRNZ and NZRB Boards. He is still involved as an owner and trainer, and has owned and trained Group 1 winners, including four Silver Collar winners.

Telling Our Stories



Telling Our Stories was made one of the GRNZ strategic priorities in order to develop a strong, consistent and influential brand and sport. Relating what happens in our sport is crucial in gaining and growing support from within and outside of our code.

Public perception is most often created by the stories told and heard from the participants in the sport, its proponents and its critics. It is also important to create historical accounts of what occurs on the track - to remain relevant and relatable.

In 2017-18, we worked on getting our house in order with this strategic priority, striving to report on Hansen Report progress, redevelop forms and processes, and educate participants about our new Health and Welfare Standards, as well as document changes to the Rules of Racing. We are now in the best possible position to be able to tell our good news stories, of which there are many, in the years to come.

In working towards building a strong, consistent brand identity and image that is aligned with the values and purpose of GRNZ, we remade the On Track magazine, our website and all elements of our own environment. A visual facelift was applied to the website and we

began using advisories and the news stories features more frequently. Next steps will include extending our branding out to all our clubs and external channels, an effort that has already begun.

We have provided clear, timely and transparent communications through enhanced channels and platforms. We have also made continuing efforts to improve these; such as On Track, increasing magazine readers' satisfaction from a rating of three out of 10 in 2016-17 to eight out of 10 in 2017-18. We improved accuracy of race schedules, added a Vet's Voice column that gives owners and trainers health and safety advice for their greyhounds, and published human interest stories, including features on trainers and greyhounds. By listening to our readership and improving where they have indicated we were lacking, we have enhanced this particular channel significantly.

Also within the 2017-18 year, we began communicating to our LPs through email campaigns, starting with messages focused on the 2018 Conference and Awards. Email was used to build anticipation and excitement around the events, as well as communicate event details. Through the use of this channel, we saw high engagement rates, and our average open rate was 32% better than the industry average. We aim to build the use of this channel in future, reaching LPs where it is easiest for them to see our communications and more likely that they will get news when it is most relevant.

For the 2018 Conference and Awards, a micro website with key event information was built, and included speakers and panel members and their bios, forms enabling members to nominate greyhounds and people for each award and an agenda for the day. The site was a new resource created specifically for the year's biggest GRNZ-hosted event. We were able to direct ticket buyers and attendees to the website for comprehensive information that was presented in a straightforward way.

At the Awards held in Invercargill during September 2017, we planned and executed GRNZ's launch into social media, live streaming and covering the Awards Dinner on the channel. We saw a swell of engagement from the beginning of our coverage on Facebook, and have since established a following of 581 people on our page in the space of a year. Our Facebook audience is mostly comprised of LPs and when our posts align with their interests, they tend to receive the most engagement. We will focus on growing both our audience and their engagement in this coming season. Throughout our time on Facebook, we have created campaigns to highlight racing greyhounds, including Tip of the Week by our Racing Operations Team, racing and historical posts, and human interest posts which are particularly popular with our audience. Our post that received the highest level of

engagement, reaching over 3,500 people, was a mention and photo of Wheelchair Norm winning the most ever races by a single greyhound in New Zealand.

This year has seen a number of challenging reports in the media, and we have not shied away from the press or stepped back under pressure. We have been active in our availability and responsiveness to media requests and have stayed positive in the light of a number of stories published regarding the alleged practices of a select few industry participants. Though these members attracted scrutiny to the sport, the correct processes were followed and we were able to respond with highlights of our proactive work, mitigating negative attention to the best of our ability.

Greyhound racing was the first racing code in New Zealand to be presented in high definition television. This advancement has improved the entertainment value of our sport and portrays our races in a more advanced format for the majority of domestic and all export viewers. When our fans watch our sport they are getting the highest image quality available in greyhound racing, globally. This is a major benefit to punters and we are proud to see our New Zealand greyhounds presented to global markets in HD. This conversion from standard definition to high definition was completed by the NZRB in their Vision Capture Project, which will extend HD capability to the equine codes in the near future.

GRNZ listened to our audiences and enabled the uploading of race replays to our website directly after races finish. We worked with Trackside to enable this additional advancement, which was requested by LPs and fans alike.

This season the number of unique TAB account customers betting on greyhounds increased by 21%, from 82,000 last year to 99,000 this year. This increase shows New Zealand greyhounds are appealing to more punters and the growth in participation and wagering support is a statement to our work in building the code and TAB's focus on growing customers.

Celebrating and recognising the success of the sport is important to GRNZ. At the 2017 Awards Dinner we had over 130 attendees and added a new award, the Love Our Dogs award. This award is given to the industry participant who strives to provide high welfare standards and compassion for greyhounds and has demonstrated excellence in, and a passion for, greyhound well-being.

Winners

Group 1



NZ CUP Christchurch GRC	NZ OAKS Christchurch GRC	WANGANUI CUP Wanganui GRC
WINNER Nature's Gent	WINNER Cawbourne Taber	WINNER Ride Ain't Over
STAKE \$100,000	STAKE \$45,420	STAKE \$27,465
SILVER COLLAR Auckland GRC	NZ DERBY Waikato GRC	HATRICK CLASSIC Wellington at Wanganui
WINNER Ring The Bell	WINNER Bigtime Paddy	WINNER Allen Ablett
STAKE \$88,000	STAKE \$45,420	STAKE \$27,465
AUCKLAND CUP Auckland GRC	GALAXY SPRINT Christchurch GRC	NZ STAYERS CUP Christchurch GRC
WINNER Dirk Bale	WINNER Swimming Goat	WINNER Avenger Bale
STAKE \$88,000	STAKE \$30,000	STAKE \$27,465
NZ BREEDERS STAKES Wanganui GRC	WATERLOO CUP Auckland GRC	NZ FUTURITY Wanganui GRC
WINNER Bigtime Tears	WINNER Bigtime Paddy	WINNER Cawbourne Krusty
STAKE \$45,420	STAKE \$32,785	STAKE \$27,465
SPION ROSE Wanganui GRC	RAILWAY SPRINT Auckland GRC	WANGANUI DISTANCE Wanganui GRC
WINNER Allen Ablett	WINNER Rosa Tee	WINNER Dusty Gambler
STAKE \$45,420	STAKE \$28,000	STAKE \$27,465

Amazing Chase

RACE	CLUB	WINNER	STAKE
Amazing Chase	Wanganui	Bigtime Paddy	\$60,000.00

Group 2

RACE	CLUB	WINNER	STAKE
Wanganui Stayers	Wanganui	Ring The Bell	\$15,825.00
Angus Wright	Waikato	Shantui	\$15,825.00
Kingston Cup	Christchurch	Ring The Bell	\$15,825.00
Colin Keen Mem	Otago	Shallay Pallay	\$15,825.00
Nancy Cobain Distance	Palmerston North	Runway Bono	\$15,825.00
Dash For Cash	Wanganui	Hypocritical	\$15,825.00
Far South Challenge	Southland	Dirk Bale	\$15,825.00
Waikato Classic	Waikato	Me Jane	\$20,825.00
Canty Futurity	Christchurch	Opawa Rooster	\$25,000.00
Lois Henley Mem	Waikato	Bigtime Blackie	\$15,825.00
T McDonald Cup	Waikato	Dusty Gambler	\$15,825.00
NZ St Leger	Christchurch	Cawbourne Krusty	\$15,825.00
NI Challenge Stakes	Palmerston North	Bigtime Levi	\$15,825.00
Sires Produce	Auckland	Kapai Bart	\$16,000.00
S I Champs	Christchurch	Fair Pippa	\$15,825.00

Provincial Cups

RACE	CLUB	WINNER	STAKE
Manawatu Cup	Palmerston North	Bigtime Paddy	\$6,245.00
Waikato Cup	Waikato	Ridin' Shotgun	\$10,245.00
South Waikato Cup	Tokoroa at Waikato	Thrilling Billy	\$5,000.00
Dunedin Cup	Otago	Must Be Rusty	\$6,245.00
Invercargill Cup	Southland	Must Be Rusty	\$6,245.00
Ashburton Cup	Ashburton at Christchurch	Dyna Dave	\$6,245.00

NZRS

RACE	CLUB	WINNER	STAKE
NZRS Advanced	Palmerston North	Nitehawk Rose	\$11,470.00
NZRS Advanced	Auckland	Westworld	\$11,270.00
NZRS Advanced	Christchurch	Tom Tee	\$11,470.00
NZRS Advanced	Southland	Tom Tee	\$11,470.00
NZRS Advanced	Wanganui	Bigtime Paddy	\$11,470.00
NZRS Advanced	Waikato	Beautiful Boy	\$11,470.00
NZRS Graduation	Auckland	Cristiane Cyborg	\$8,400.00
NZRS Graduation	Christchurch	Opawa Plum	\$8,400.00
NZRS Graduation	Christchurch	Mazu	\$8,400.00
NZRS Graduation	Otago	Opawa Rooster	\$8,400.00
NZRS Graduation	Palmerston North	Bigtime Eve	\$8,300.00
NZRS Graduation	Waikato	Opawa Brad	\$8,400.00
NZRS Graduation	Wanganui	Thrilling Raider	\$8,400.00
NZRS Graduation	Southland	Princely Gold	\$8,400.00
NZRS Novice	Christchurch	Trevor Gibbs	\$7,340.00
NZRS Novice	Wanganui	Idol Tom	\$7,340.00
NZRS Novice	Palmerston North	Thomas William	\$7,340.00
NZRS Novice	Otago	Classy Witch	\$7,340.00
NZRS Novice	Auckland	Blocker	\$7,340.00
NZRS Novice	Waikato	Snoopy's Bro	\$7,340.00
NZRS Novice	Southland	Opawa Lawsey	\$7,340.00
NZRS Sprint	Auckland	Highland Laddie / Belcroft Banker	\$8,400.00
NZRS Sprint	Wanganui	Bigtime Shaker	\$8,400.00
NZRS Sprint	Waikato	Just One Smile	\$8,400.00
NZRS Distance	Waikato	Electric Lotto	\$11,455.00
NZRS Distance	Christchurch	Translator	\$11,455.00
NZRS Distance	Wanganui	Nitehawk Rose	\$11,455.00

Racing Operations



The focus of the fourth priority in our three-year strategic plan, Racing Operations, was on strengthening our racing product while maintaining its vibrancy.

In our 2017-18 season, we utilised the race modelling tool built late in 2016-17, which allowed GRNZ to more strategically place races to maximise turnover, both domestically and for our export markets. Our traditional method of placing races did not enable us to capture all available export product and we were losing a portion of potential viewing and betting. This new race modelling tool, a technology platform that collates and considers all inputs, including grade races, turnover (both domestic and export), times of races, etc., has made a considerable difference in our calendar, such that we are up again on export and domestic turnover. This season we have seen a 5% increase on domestic and 3.1% increase on export turnover.

We invigorated the calendar with an extra 529 races in the 2017-18 season, allowing more greyhounds the opportunity to race, more trainers to earn more stakes and the industry to see an increased turnover for the year. These additional races contributed 75% more 'extra' races than the 2016-17 season, which held 303 extra races.

During the 2017-18 season, GRNZ trialled a new initiative in order to optimise the utilisation and performance of the racing greyhound population. We tested the suitability of time-based selections and two-dog match races (the Amazing Chase), while carrying on with the extra C1 Sprint races. The time-based selections were trialled at Palmerston North and testing the concept was an important step forward in providing racing opportunities for greyhounds of all abilities. Used in Ireland, the UK and now in Australia, time-based selection shows a commitment to long-term animal welfare solutions. We have plans to trial more of these races across the nation as initial results from Palmerston North were positive.

This past season our LPs have experienced enhanced access to GRNZ's racing operations team. LPs call our racing team directly to consult on racing operations and receive accurate, knowledgeable responses to their everyday questions. This access has been beneficial for LPs and has strengthened relationships between LPs and GRNZ's racing operations team.

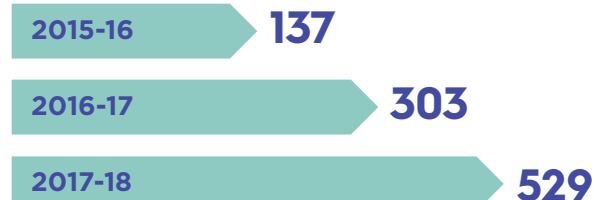
New, robust Rules of Racing were introduced in 2017-18, going into effect on the first day of the 2018-19 season. It was important to ensure these were clear and transparent, though we note that the Rules of Racing will never be a finished endeavour, we will always need to adjust and adapt. Changes are continuously made to allow the sport to operate better, and this year has been a year of substantial change, especially after the publication of the Hansen Report and through our ambitions to meet its recommendations. We have made swift changes under tight timelines, necessary for the future integrity and success of the sport.

In working to maintain consistent race day regulatory and compliance interpretation in the 2017-18 season, we began rewriting the penalty schedule to ensure penalties and outcomes are delivered with no individual discretion. We are beginning to see this consistency across race day regulations and also a more transparent approach to keeping interpretation of the rules congruent, across all regions.

Safety has always been a priority for GRNZ, for our greyhounds as well as our people. We strive to keep workplaces safe and infrastructure sound for the benefit of all club employees, participants and supporters. This season we put emphasis on the health and safety plans of our clubs, making sure they were robust, complete and up to date. Club health and safety reports are sent to GRNZ to monitor and this year we addressed safety concerns involving the aging of camera towers in Auckland and Otago. Through assisting Wanganui to apply to the Racing Safety Development Fund, we were able to secure funding for their club to re-concrete their car park, an expense of \$100,000. The car parking area is now safer and more durable, providing easy access and safety to all club visitors. Also through applying to the Racing Safety Development Fund, GRNZ helped Christchurch and Palmerston North clubs access capital to pave onsite concrete paths for trainers, which will minimise injuries in inclement weather.

In the lead up to this year, we have put emphasis on keeping our sport drug and stimulant-free. As a result, our Integrity figures for 2017-18 show our sport to be 99.97% clean, showing that a drug-free sport is possible and that we are very near hitting the mark.

Extra races per season





Hansen Report Progress

High Level Summary

We love our sport, the camaraderie, the thrill of competition, the passion. This is our sport and we're proud of it.

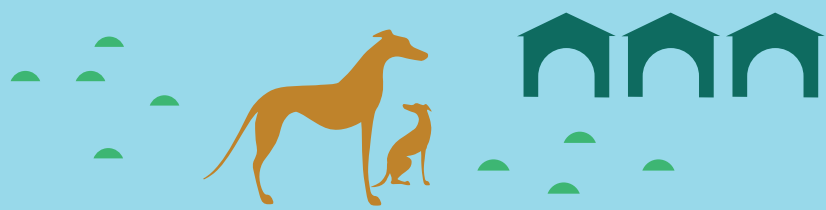
The Hansen Report, an independent review commissioned by the NZRB to report on animal welfare was published in October of 2017. GRNZ welcomed the report and we are working to address each of the report's 20 recommendations.

Below we examine the recommendations and our progress on each. The recommendations have been categorised into groups: Overall Animal Health and Welfare, Registry and Database, Track Safety and Dog Tracking, De-registration and Euthanasia. We have been reporting on our Hansen Report Progress to the public and the Minister for Racing each quarter and the full and complete annual update will be released in January 2019.

(Note: GRNZ is referred to in the below recommendations, which have been taken verbatim from the Hansen Report, as NZGRA, meaning New Zealand Greyhound Racing Association. This is our formal association name and is how we were referred to within the Hansen Report.)

Overall animal health and welfare		
Recommendations	Status	
01 The Health and Welfare Standards currently under consideration by NZGRA should be finalised and made binding on members as soon as is practically possible. They should include provision for best practice standards for the socialisation and habituation of greyhounds.	Distributed June 2018, in place from 1 August 2018 with accompanying education campaign. Enforced from 1 February 2019.	
02 All kennels used for breeding, rearing and training greyhounds for racing should be inspected by the RIU at least once a year.	Agreement with RIU for annual inspections. New inspection process in development.	
03 NZGRA should continue to encourage and facilitate training assessments and to publish educational materials for trainers with particular emphasis on generating awareness of the new welfare standards.	Education campaign for new standards completed in October 2018. Additional campaigns will follow to always keep education and awareness up to date.	
04 Steps should be taken to ensure that the vaccinations of greyhounds remain current by requiring proof of vaccinations on registration for naming and thereafter annually and/or as a condition of permission to race.	Vaccination policy approved and communicated to LPs. Process and forms to be released January 2019.	
05 The NZGRA should consider whether it is necessary for ear branding to continue and, if it is, to require ear branding to be done under local anaesthetic or otherwise so as not to cause pain to puppies.	Solution needs to be agreed by Greyhounds Australasia. We have begun discussions. In the interim topical anaesthetic cream has been distributed to ear branders for use.	
19 NZGRA should give effect to the recommendation in the WHK report to record the veterinary care of all greyhounds in a central database.	Post race injury reporting rule in place as of 1 August 2018. Process for capturing of data and reporting to be determined.	

Registry and database



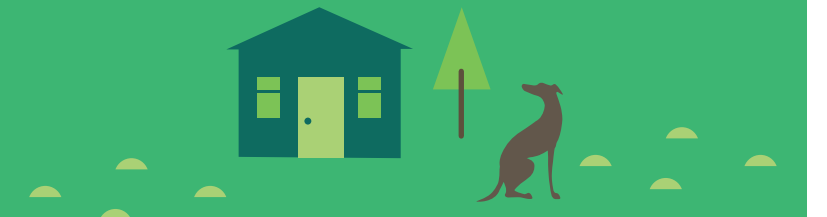
Recommendations	Status
06 The NZGRA should introduce a rule change to establish a separate register of breeding bitches, to require registration of a brood bitch prior to service and for deregistration on ceasing to be used for breeding purposes.	New breeding female registry established. New policy for breeding females has been approved and posted.
07 The NZGRA should take steps to ensure that its database is revamped so as to ensure that up-to-date, easily accessible and accurate information is available on every greyhound born in New Zealand or imported into New Zealand until it is deregistered.	IT specialist in place to project manage database improvements.
08 The NZGRA should verify the accuracy of its database by: a) Making provision for the RIU to report on the dogs present in each kennel in the course of annual kennel inspections and by updating its database accordingly; b) Requiring trainers to provide a return of all dogs in their kennels when relicensing; c) Agreeing that thereafter the RIU audit the dogs recorded as present in kennels at the time of its annual inspection.	<ul style="list-style-type: none"> - RIU have completed a nationwide census. - Relicensing forms include declaration of number of dogs on property. - Annual process of kennel inspections will also include a report on dogs present at each kennel.
09 The recommendation of WHK that audits of greyhounds registered as privately rehomed should be performed to verify their whereabouts should be acted on.	<ul style="list-style-type: none"> - Upgrade to database required to enable the capture of private rehoming information. - First audit to be undertaken 2018-19 season.
11 NZGRA should take steps to ensure that greyhound owners comply with their obligations under the general law including by requiring proof of registration with a territorial authority as a condition of registration for naming and checks on race day to ensure that registration is up-to-date.	We have formally requested the reclassification of greyhounds as a working dog. This will remove barriers to registration that currently exist.

Track safety



Recommendations	Status
17 NZGRA should remove restrictions on the inclusion in the steward's report of information relating to euthanasia at racetracks.	In place from December 2017.
18 Trainers should be required to report injuries to greyhounds that occur or are detected outside the racetrack.	Post race injury reporting rule in place as of 1 August 2018.
20 NZGRA should continue with its program of improving safety at racetracks including: a) Undertaking or promoting further research into the causes of death and injury including into possible explanations for differences in casualty rates between race tracks. b) The completion of trials on the positioning of the lure and giving effect to any changes recommended as a result. c) Investigating the introduction of straight tracks.	<ul style="list-style-type: none"> - Injury trends are being monitored track by track. - Track design and injury prevention session at October 2018 Conference. - PhD student engaged to investigate risk factors related to track injuries. - Hoop arm trials underway in Australia and we will take learnings from that and compare to straight track statistics from Australia.

Dog tracking, de-registration and euthanasia



Recommendations	Status
10 NZGRA should give consideration to requiring the de-sexing of greyhounds as a condition of deregistration.	It is already a requirement for the greyhound to be desexed when going through GRNZ rehoming partners. We are scoping options to enable the ease and implementation of desexing all privately rehomed greyhounds.
12 NZGRA should ensure that from registration as a puppy or following importation into New Zealand until deregistration every greyhound is tracked in its database. This will include: a) Making clear, if need be by a rule change, that the obligation to deregister applies to every greyhound, not just those registered for naming. b) Introducing a rule change to ensure that a registered greyhound is at all times kept in licensed premises in the care and control of a licensed person. c) Rigorously monitoring compliance with registration and deregistration obligations including by follow-up action when non-compliance is suspected and by the checks to be undertaken in the course of kennel inspections.	<ul style="list-style-type: none"> - A new rule requiring all greyhounds to be in the care and on the premises of a LP has been passed and is effective as of 1 August 2018. - Communication to all LPs in Dec 2017 reinforcing that ALL greyhounds must be deregistered resulted in 200 new deregistrations. - Planned database improvements to introduce an automated alert for any registered dog that hasn't been racing that can then be followed up.
13 NZGRA should introduce a rule change to require approval before a dog is euthanised. This will include an assessment of whether the animal is suitable for rehoming.	We have passed a rule that allows GRNZ to establish a policy on euthanasia pre-approval. Timing of enacting the new policy needs to align with rehoming and database initiatives.
14 The NZGRA should continue efforts to expand racing opportunities and extend the racing careers of greyhounds.	<ul style="list-style-type: none"> - Extra 303 C1 sprint races in 2016-17. - Extra 529 races for 2018-19. - Analysis of straight tracks and track improvements in Australia to determine best option for NZ.
15 NZGRA should continue to increase rehoming opportunities for greyhounds while recognising that rehoming alone cannot solve the problems created by excessive numbers of greyhounds entering the industry each year.	<ul style="list-style-type: none"> - Increased rehoming funding by 60%. - Levin property upgrade is underway to increase capacity and function of the site. Should be complete January 2019. - Looking to centralise assessment processes to feed into rehoming partners. - Great Mates prison program successfully trialled at Rimutaka Prison and will be a permanent program in 2018-19.
16 NZGRA should continue to develop the means of making accurate projections of future requirements for greyhounds and by education or, if necessary, regulation ensure that the numbers of greyhounds bred and/or imported do not exceed the requirements of the industry having regard to the capacity to rehome greyhounds who do not race or cease racing.	<ul style="list-style-type: none"> - Modelling tool developed - ongoing refinements will be made to it. - Cap on import numbers of 250 per annum (and five per training facility per month). - Meetings with large breeders to discuss litter reductions. - Health and Welfare Standards 2018 include a reduction in litters a breeding female can have from seven to three, and a reduction in the maximum age they can be bred from eight to six years of age.

SCOPING

WORK IN PROGRESS

COMPLETE

Social Acceptance



At GRNZ, we understand that social acceptance goes hand in hand with animal welfare. In order to attract positive public opinion we must show we care for our animals and that their well-being is of the utmost importance to each member

of the code. By establishing Social Acceptance as one of our strategic priorities in the Race Book we have shown that the welfare of our greyhounds is a primary priority.

In the 2017-18 season we have been working to ensure animal welfare is embedded deeper into the culture of the sport and this year particularly we have seen LPs becoming more aware of issues and increasing the discussion around welfare. Delivering better welfare outcomes necessitates change. Although it will take some time for our LPs and the whole of the industry to implement new animal husbandry management practices and to update old practices with new, we know this is the only way forward.

The Hansen Report has had a substantial positive impact on many aspects of animal welfare and our continual efforts to gain social acceptance. In the lead up to the publication of the report we were already working to improve animal welfare across the code, but this independent review has given us a sharp focus and a shared set of goals that improve processes to a greater extent than we could have predicted last year at this time. Since the report came out, we have worked to address the 20 recommendations the report put forward. Some of these have been easy to implement and others will take longer, but we are committed to completing all work on every recommendation.

This year we revised our Health and Welfare Standards. This major undertaking began in February 2017, prior to the release of the Hansen Report, and was intended to review and improve our Code of Welfare. It simplifies and modernises our industry practices and our new standards now exceed the National Animal Welfare Advisory Committee (NAWAC) Code of Welfare for all dogs. We have actively communicated these to the industry, publishing them on our website and distributing a physical copy, along with the GRNZ Rules of Racing and the NAWAC Animal Welfare (Dogs) Code of Welfare 2010, to each licensed person by post. We also created an educational campaign aimed to generate awareness of the new standards. This campaign consisted of various publications, including articles and posters, and presentations through our website, clubs and On Track magazine.

To further improve our technology platforms and deliver enhanced racing operations management, we turned our gaze inwards and reviewed the effectiveness and accuracy of the GRNZ database. Our database was initially designed to support racing operations only, and as a result, it has limited functionality for the wider greyhound lifecycle. While accuracy has improved considerably since 2013, and many consequential forms and materials have been updated to further increase input accuracy, the database is not yet finished for lifecycle management. Therefore, we have committed to a major two-year modernisation investment and allocated capital expenditure of up to \$500k to address these

concerns. We believe that this will give us a much more specific and successful tool for the management of greyhounds as a breed within New Zealand.

Improving the accuracy and usability of the data within our system is another serious undertaking. We have considered a range of steps to increase data accuracy and have identified a census project as the best way to capture a snapshot of the New Zealand greyhound industry. Additionally, we are preparing a software upgrade for the database specifically designed to process the census information and report the results. We are committed to this outcome and should meaningfully increase the accuracy of our database moving forward as a result of this re-baselining effort.

Additionally, we are working on generating a new, more relevant set of investigation tools and checklists to help identify best practice and render inspections as meaningful as possible by including new elements for review arising from our new Health and Welfare Standards. We have agreed that commencing in next year's racing season, all kennels will be inspected annually, and that the RIU, not GRNZ, will have the authority to go onto a property, keeping this process independent.

In the Hansen Report, it was estimated that there were 1,271 dogs unaccounted for in our database over the previous four seasons. The three main actions we are currently undertaking in response to these concerns have already resulted in 80% of these 'missing' greyhounds now being accounted for in our database. Those three main actions are:

1. Undertaking a comprehensive series of communications with our licensed people regarding obligations and rules around deregistering all greyhounds.
2. Aligning the census data with the file of the 1,271 'missing' greyhounds that were not deregistered in our database.
3. Employing personnel to follow up directly with Trainers and Owners regarding every greyhound on this list of 'missing' dogs, deemed unaccounted for in the Hansen Report and not accounted for during the census. Those employed have been tasked with determining whether these greyhounds have been rehomed, euthanised or are still planning to race.

Many of these greyhounds were still on properties and were microchip scanned during the census. Many also were registered as puppies but had not started racing at the time the Hansen Report was collated. We are still following up on the remaining 20% of the 'missing' greyhounds and will be in a position

to provide a full report on this data in the coming season. Through these efforts we are taking ownership and accountability for our animal welfare data and reporting, and will continue to do so going forward.

In 2017-18, we increased rehoming opportunities and programs for all greyhounds, investing heavily into our rehoming partners and enabling them to find 517 suitable homes for our greyhounds, a 25% increase from last year.

Since 2014, GRNZ has mandated that all euthanasia forms must be sent in, accompanied by a veterinary certificate, within 14 days. In 2017-18, we also increased our focus and tightened our requirements for documentation around deregistration. This year, 353 greyhounds registered with GRNZ were euthanised. Through all our efforts, we have strived to keep the number of greyhounds euthanised to an absolute minimum. The work we've begun this year in response to the Hansen Report and on our own initiative to manage euthanasia, extend racing careers and improve safety on the track while increasing rehoming opportunities, will begin to yield positive results in the seasons to come.

In the rehoming space, we have made substantial progress upgrading our kennel facilities at Levin this year. In May, we employed a Project Manager to oversee this project and the first stages have been completed. The facility will have capacity to house up to 60 greyhounds and will provide a meet-and-greet area where the public can come and meet greyhounds and where we can increase the awareness that greyhounds make great pets. Levin will be used as a GRNZ-funded and operated rehoming distribution centre for all of our rehoming partners. We believe that this will meaningfully increase the efficiency and coverage of rehoming efforts throughout New Zealand.

We also partnered with Department of Corrections and launched the pilot of the Great Mates Prison Program within the Special Treatment Unit at Rimutaka Prison. This program will aid our rehoming efforts and serve as a station to teach our greyhounds the skills needed to transition from racing to pet life before being rehomed. We completed two pilots with retired racing greyhounds who were brought into the prison where we had set up kenneling, exercise yards and an area that simulated a home setting where the prisoners could spend time with the greyhounds. Each set of prisoners undertook an eight-week training program with a dog trainer whose goal was to teach the men how to train the greyhounds. Feedback regarding the pilots from the Department of Corrections was extremely positive. They have been pleased with the results and benefits of the program, specifically around how it closely aligns with

their therapy and rehabilitation project. A decision was made jointly by GRNZ and the Department of Corrections at the end of the pilots to further roll out the program, permanently.

Additional key elements of our rehoming efforts included funding our rehoming partners such as Greyhounds As Pets (GAP) and Nightrave, looking for new partnerships and opportunities such as Great Mates, and working closely with breeders and industry leaders to manage breeding levels at the outset. We also instructed KPMG to report on our rehoming efforts and give us an independent review on steps to take moving forward. This has formed an important part of our strategy and has informed a number of actions we will take in the coming year.

Most importantly, we recognise that social acceptance for greyhound racing will enable us to continue to operate in New Zealand. This acceptance will be dependent on how we rise to our current and future challenges and also show ourselves as a reasonable and responsible member of the community.



Jack being trained at Rimutaka Prison during the first pilot with Department of Corrections.

Financial Statements

Summary Financial Statements For the Year Ended 31 July 2018

**New Zealand Greyhound Racing Association
(Incorporated) Operating as Greyhound Racing
New Zealand (GRNZ)**



Summarised financial reports were authorised by the Board on 28 September 2018.

A summary of the New Zealand Greyhound Racing Association's (the Association's) audited financial statements for the year ended 31 July 2018 is shown in the Financial Summary section of this annual report. The summary financial statements have been prepared in accordance with PBE FRS 43 Summary Financial Statements.

The full financial statements have been prepared in accordance with the Financial Reporting Act 2013 and Racing Act 2003, which require compliance with generally accepted accounting practice in New Zealand ('NZ GAAP').

As the primary objective of the Association is not towards making financial returns but the promotion, conduct and control of greyhound racing, it is a not-for-profit public benefit entity (PBE) for financial reporting purposes.

The Association has elected to report in accordance with the Tier 2 PBE accounting standards on the basis that it is not publicly accountable and not considered large for financial reporting purposes as defined under XRB A1.

The full financial statements of the Association comply with the Public Benefit Entity Standards Reduced Disclosure Regime (PBE Standards RDR) as appropriate for Tier 2 not-for-profit public benefit entities and disclosure concessions have been applied and were authorised by the Board on 28 September 2018.

The Audited summarised financial statements are additional to, and have been extracted from, the Association's full financial statements of 31 July 2018 which are available from the Association's offices.

The summary financial statements cannot be expected to provide as complete an understanding as provided by the full financial statements of the financial performance, financial position and cash flows of the Association.

These summarised financial statements include a statement of significant accounting policies which should be read in conjunction with the complete statement of accounting policies and notes disclosed in the full audited financial statements.

The auditor has examined the summary financial report for consistency with the audited financial statements and has issued an unqualified opinion.

A handwritten signature in blue ink, appearing to read "Sean Hannan".

Sean Hannan
Chairman

A handwritten signature in blue ink, appearing to read "Mauro Barsi".

Mauro Barsi
Chief Executive

Summary statement of comprehensive revenue and expense

For the year ended 31 July 2018

	2018 (\$000)	2017 (\$000)
REVENUE		
NZRB distribution	24,861	22,267
Subscriptions, fees, fines & licence fees	286	303
Other operating revenue	247	663
Total Operating revenue	25,394	23,233
EXPENSES		
Club funding	4,100	4,033
Stakes and owners returns	14,597	12,556
Race related costs	3,447	3,594
Dog welfare costs	996	710
Other administrative costs	2,095	2,089
Total Operating and other expenses	25,235	22,982
Net operating surplus / (deficit)	159	251
OTHER GAINS / LOSSES		
Other losses	(257)	(1)
Share of net surplus / (deficit) of associate	(2)	(37)
Total other gains / (losses)	(259)	(38)
Net surplus / (deficit) for the year	(100)	213
NET SURPLUS / (DEFICIT) ATTRIBUTABLE TO:		
New Zealand Greyhound Association, Inc	(100)	213
Net Surplus / (deficit) for the year	(100)	213
TOTAL COMPREHENSIVE REVENUE AND EXPENSE FOR THE YEAR	(100)	213

The above statement of comprehensive revenue and expense should be read in conjunction with the accompanying notes and the full financial statements.

Summary statement of changes in equity

For the year ended 31 July 2018

	ACCUMULATED COMPREHENSIVE REVENUE & EXPENSE (\$000)	RESERVES (\$000)	TOTAL EQUITY (\$000)
Balance as at 31 July 2016	4,859	117	4,976
Net surplus (deficit) for the year	213	-	213
Movements and transfers in reserves	117	(117)	-
Balance as at 31 July 2017	5,189	-	5,189
Net surplus (deficit) for the year	(100)	-	(100)
Movements and transfers in reserves	-	-	-
Balance as at 31 July 2018	5,089	-	5,089

The above statement of changes in equity should be read in conjunction with the accompanying notes and the full financial statements.

Summary statement of financial position

As at 31 July 2018

	2018 (\$000)	2017 (\$000)
CURRENT ASSETS		
Cash and cash equivalents	656	810
Receivables from exchange transactions	76	613
Receivables from non-exchange transactions	155	127
Inventories	2	5
Other current financial assets	3,767	3,003
Other current assets	97	20
Total current assets	4,753	4,578
NON-CURRENT ASSETS		
Property, plant and equipment	941	1,101
Intangible assets	60	6
Investment in associate	72	74
Other financial assets	3	6
Total non-current assets	1,076	1,187
Total assets	5,829	5,765
CURRENT LIABILITIES		
Taxes and transfers payables	18	9
Payables under exchange transactions	619	462
Employee entitlements	103	105
Total current liabilities	740	576
Total liabilities	740	576
Net assets	5,089	5,189
EQUITY ATTRIBUTABLE TO:		
New Zealand Greyhound Association, Inc	5,089	5,189
Total equity	5,089	5,189

The above statement of financial position should be read in conjunction with the accompanying notes and the full financial statements.

These financial statements have been approved by NZ Greyhound Racing Association Board on 28th September 2018.

Summary statement of cash flows

As at 31 July 2018

	2016-17 (\$000)	2015-16 (\$000)
CASH FLOWS FROM OPERATING ACTIVITIES		
NZRB distribution	24,800	22,263
Other receipts	952	330
Payments to suppliers and employees	(2,130)	(2,041)
Stakes and distributions to clubs	(17,430)	(15,719)
Other racing related payments	(5,558)	(5,547)
Net cash flows from operating activities	(634)	(714)
CASH FLOWS FROM INVESTING ACTIVITIES		
CASH WAS RECIEVED FROM:		
Proceeds from disposal of property, plant and equipment	1	2
Proceeds from disposal of other financial assets	3,003	2,003
Interest reveived	132	73
CASH WAS APPLIED TO:		
Payments of purchase of property, plant and equipment	(105)	(137)
Payments of purchase for intangible assets	(55)	-
Payments for purchase of other financial assets	(3,764)	(3,000)
Net cash flows from investing activities	(788)	(1,059)
NET INCREASE / DECREASE IN CASH		
Opening cash	810	2,583
Closing cash	656	810
THIS IS REPRESENTED BY:		
Cash on hand and in bank	656	810
Short term deposits	-	-
Cash and cash equivalents at end of the period	656	810

The above statement of cash flows should be read in conjunction with the accompanying notes and the full financial statements.

Notes to the financial statements

For the year ended 31 July 2018

1. BASIS FOR PREPARATION

REPORTING ENTITY

New Zealand Greyhound Racing Association, Inc (henceforth, “the Association”) is incorporated under the Incorporated Societies Act 1908. The primary objective of the Association is to promote, conduct and control greyhound racing. The Association is a recognised industry organisation in accordance with the Racing Act 2003.

STATEMENT OF COMPLIANCE

The summary financial statements have been prepared in accordance with the Racing Act 2003, which requires compliance with generally accepted accounting practice in New Zealand (“NZ GAAP”) applicable to not-for-profit entities (PBE Standards). These comply with PBE FRS 43, Summary Financial Statements.

Please note that the information in the summary financial report does not provide as complete an understanding as the full financial report of the financial and service performance, financial position and cash flows of the Association. For more information, see our full 2018 Annual Report which is available from the Association’s offices.

MEASUREMENT BASIS

The summary financial statements have been prepared on a historical cost basis and are presented in New Zealand dollars which is also the Association’s functional currency rounded to the nearest thousand.

CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these summary financial statements are applied consistently for all periods reported.

The Association has initially adopted the PBE standards (applicable to Tier 2 not-for-profit entities) in the financial year 2016; refer to the full 2016 financial statements for the impact of the transition.

2. SIGNIFICANT ACCOUNTING POLICIES

REVENUE

Revenue is recognised to the extent that it is probable that the economic benefits or service potential will flow to the Association and it can be reliably measured, regardless of when the payment is being made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty.

Revenues are classified as to whether they arise from an exchange or non-exchange transactions. An exchange transaction is one in which the Association receives assets or services, or has liabilities extinguished, and directly gives approximately equal value to another entity in exchange and includes sale of goods, rendering of services and charges for the use of the Association’s assets (e.g., interest and dividends). The Association recognises revenue from exchange transactions when the revenue recognition criteria are satisfied. A non-exchange transaction is any other transaction not classified as exchange.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents comprise cash at bank and in hand and short-term deposits with an original maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. This includes NZRB held funds which represents unrestricted bank deposits of the Association held with the NZRB for settlement purposes.

INVESTMENT IN ASSOCIATE

Investments in associates are accounted for using the equity method under which the investment is initially recognised at cost and subsequently adjusted to recognise post acquisition changes in the Association’s share in the associate’s comprehensive revenue and expense; the adjustment to the carrying amount of the investment is included in the Association’s statement of comprehensive revenue and expense. The Association assesses at each balance date whether the investments are impaired and when there is objective evidence of impairment, an impairment loss is recognised in surplus or deficit. The Association’s investment in associates represent 25% interest in the Racing Integrity Unit (RIU).

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment is measured initially at cost which includes expenditure that is directly attributable to the acquisition of the asset. Subsequent to initial recognition, property, plant and equipment are measured using the cost model. Under the cost model, the item is carried at cost net of accumulated depreciation and any impairment losses.

DEPRECIATION

Depreciation is charged on a straight-line basis over the useful life of the asset. Depreciation is charged at rates calculated to allocate the cost of the asset less any estimated residual value over its remaining useful life. The assets’ residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each financial year end.

IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT

The Association considers its property, plant and equipment as cash generating assets and performs annual impairment testing for those class of assets carried using the cost model to determine whether there is any indication that the asset may be impaired. If such indication exists, the Association estimates the recoverable amount which is the higher of the asset’s fair value less costs of disposal and its value in use. When the carrying amount exceeds the recoverable amount of the asset, it is considered impaired and written down to its recoverable amount. Any impairment losses are included in surplus or deficit.

PROVISIONS AND COMMITMENTS

Provisions are recognised when the Association has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits or service potential will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. There are no outstanding provisions as of balance date (2017: nil).

The Association has operating commitments of \$29,200 (2017: \$149,200) arising from non-cancellable lease arrangements and operating funding commitments.

CONTINGENCIES AND OTHER MATTERS

The Association’s associate investments have no contingent liabilities as of balance date (2017: nil) for which the Association may have an exposure to as being severally liable for the investee’s liabilities.

SUBSEQUENT EVENTS

There were no significant events and transactions subsequent to the reporting date.

Auditor’s report

For the year ended 31 July 2018



BDO Wellington Audit Limited

INDEPENDENT AUDITOR’S REPORT ON THE SUMMARY FINANCIAL STATEMENTS TO THE MEMBERS OF NEW ZEALAND GREYHOUND RACING ASSOCIATION (INCORPORATED)

The accompanying summary financial statements, which comprise the summary statement of financial position as at 31 July 2018, and the summary statement of comprehensive revenue and expense, summary statement of changes in equity and summary statement of cashflows for the year then ended, and related notes, are derived from the audited financial statements of New Zealand Greyhound Racing Association Incorporated for the year ended 31 July 2018. We expressed an unmodified audit opinion on those financial statements in our report dated 28 September 2018. Those financial statements, and the summary financial statements, do not reflect the effects of events that occurred subsequent to the date of our report on those financial statements.

The summary financial statements do not include all the disclosures included in the financial statements. Reading the summary financial statements, therefore is not a substitute for reading the audited financial statements of New Zealand Greyhound Racing Association Incorporated.

The Board’s Responsibility for the Summary Financial Statements

The Board is responsible for the preparation of a summary of the audited financial statements in accordance with FRS-43: *Summary Financial Reports* (“FRS-43”).

Auditor’s Responsibility

Our responsibility is to express an opinion on these summary financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing (New Zealand) (ISA (NZ)) 810 (Revised, “Engagements to Report on Summary Financial Statements”).

Other than in our capacity as auditor we have no relationship with, or interests in, New Zealand Greyhound Racing Association Incorporated.

Opinion

In our opinion, the summary financial statements derived from the audited financial statements of New Zealand Greyhound Racing Association Incorporated for the year ended 31 July 2018 are consistent, in all material respects, with those financial statements in accordance with FRS-43.

Who we Report to

This report is made solely to the Association’s members, as a body. Our audit work has been undertaken so that we might state those matters which we are required to state to them in an auditor’s report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association’s members, as a body, for our audit work, for this report or for the opinions we have formed.

BDO Wellington Audit Limited

BDO WELLINGTON AUDIT LIMITED
28 September 2018
Wellington
New Zealand

